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FOR IMMEDIATE RELEASE

Markel Programs Partners With Burns & Wilcox to Offer New Real Estate Errors & Omissions Program

Richmond, VA, April 28, 2011 – Markel Programs announced today that it has partnered with Burns & Wilcox, the largest independent wholesale broker and underwriting manager, to offer a Real Estate Errors & Omissions program to a broad range of residential and commercial real estate industry accounts.

This unique Markel Programs/Burns & Wilcox product offers exclusive features and specialized coverages such as open house liability as well as network information and security offense to real estate agents, brokers, and property managers. Additional target classes include leasing agents, broker price options (BPOs), escrow agents, auctioneers, consultants, referral agents, and business brokering. The program is non-admitted and is available in most states.

Frank Noyes, Executive Underwriter at Markel Programs, stated, "We are excited to launch this important program with our long-term agency partner, Burns & Wilcox, and to work with Rochelle Elliott and her staff to grow their Real Estate Center of Excellence. This is a unique opportunity focusing on a professional liability niche that we believe will see significant growth over the next several years as our economy rebounds and real estate turns the corner."

Rochelle Elliott has over 25 years of experience in the insurance and financial services industries and was previously a licensed, practicing real estate agent. She is the Professional Lines Manager for the Burns & Wilcox Real Estate Center of Excellence in Scottsdale, AZ, and a Registered Professional Liability Underwriter (RPLU).

"Our joint focus is to offer quality products along with underwriting expertise and market knowledge that will add value in this ever-changing economy. We are confident this new program with Markel will provide long-term viable solutions for our clients," said Ms. Elliott.

Minimum premiums start under \$1,000 with primary capacity limits up to \$5 million available.

ABOUT MARKEL PROGRAMS

A division of Markel Corporation, Markel Programs develops partnerships with managing general agents to offer single-source, admitted and non-admitted programs for a specific class or line of business. Markel Corporation markets and underwrites specialty insurance products and programs to a variety of niche markets. In each of these markets, the Company seeks to provide quality products and excellent customer service so that it can be a market leader. The financial goals of the Company are to earn consistent underwriting profits and superior investment returns to build shareholder value. To learn more about Markel Programs, visit markelprograms.com.

ABOUT BURNS & WILCOX

Burns & Wilcox is the largest independent wholesale broker and underwriting manager with 37 offices across the continent. Founded in 1969 and headquartered in Farmington Hills, Michigan, Burns & Wilcox is nationally recognized for its insurance brokerage and underwriting expertise in professional and commercial liability, property, and personal lines. To learn more about Burns & Wilcox, visit burnsandwilcox.com.