



Markel Risk Solutions

Markel Risk Solutions (MRS) is a true underwriting facility dedicated to finding account placement solutions for risks that may be difficult to place in the standard market. MRS works with carefully selected agency partners on a geographically preferred basis and is committed to developing quality relationships for the long term.

In an effort to offer maximum flexibility, we underwrite on an individual account basis with an account minimum premium of \$15,000.

Contact

For more information about our programs, please contact:

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General Coverages

- Property
- General Liability, including Products Liability
- Umbrella Liability
- Auto
- Crime
- Inland Marine

Key Industry Products

- Political Campaigns
- Recycling/Scrap Metal

Preferred Industry Segments

Our appetite runs the gamut and crosses all categories of business enterprises. The following list is not all-inclusive, but represents the types of business we write. In most cases, we seek to write all lines of coverage; however, we are not a worker's comp market.

Manufacturers/Products Liability

- | | | |
|--|--|--|
| <ul style="list-style-type: none">• Appliance/accessories• Boats• Bottles and jars• Boxes and containers• Brick• Cable and wire• Candles• Carpet and rugs• Clothing and textiles• Concrete and plaster products | <ul style="list-style-type: none">• Dairy products• Distilleries• Doors and windows• Electronic components• Electroplating/galvanizing• Foundry• Furniture• Ink• Machine shops—
to customer specs• Mattresses | <ul style="list-style-type: none">• Metal goods• Office furniture• Paper and paper goods• Patterns• Plastic and rubber goods• Plumbing fixtures• Rubber products• Sheet metal work• Signs• Trailers• Wood products |
|--|--|--|

Wholesalers/Distributors (including Products Liability)

- Appliances
- Beverages—beer and others
- Brick, stone
- Electrical equipment
- Fabric
- Fish and seafood
- Floor covering
- Food
- Frozen food
- Hardware and tools
- Machinery or parts
- Metal
- Newspaper or magazine
- Office machines/appliances
- Paper products
- Plumbing fixtures/supplies
- Printing
- Recyclable material
- Refrigeration equipment
- Scrap metal

Contractors - Artisan

- Air conditioning contractors
- Alarm installation, service & repair
- Awning service
- Building cleaners
- Carpenters
- Electrical contractors
- Floor refinishers
- Insect exterminators
- Insulation contractors
- Interior decorators
- Landscape contractors
- Painters
- Paper hangers
- Plumbers
- Septic tank cleaning & repair
- Sign painters
- Swimming pool contractors
- Tank cleaners
- Terrazzo, tile, marble & mosaic work contractors

Contractors - Specialty

- Blasting contractors
- Bridge contractors
- Building contractors
- Cable layers
- Cement contractors
- Excavating contractors
- Foundation Layers
- Heating contractors
- Masonry contractors
- Mechanical contractors
- Millwrights
- Paving contractors
- Road contractors
- Chimney sweeps
- Roofing contractors
- Sandblasting contractors
- Fire suppression systems contractors
- Sewer contractors
- Steel erection contractors
- Wrecking contractors
- Boiler services
- Welding contractors
- Well diggers-oil
- Well diggers-water

Communications, Electric, Gas Services

- Electric cooperative
- Electrical supply
- Installation of phone lines
- Telecommunications carrier
- Telephone cable installation

Institutional

- Government services
- Government consulting
- Government contracting

Retail

- Automotive parts
- Bakeries
- Building materials dealers
- Department stores
- Flea markets
- Furniture stores
- Shopping centers and strip malls
- Sporting goods

Service - Hospitality

- Amusement and theme parks
- Bowling centers
- Casinos
- Caterers
- Exhibition or convention buildings
- Institutional food service
- Nature parks
- Tourist attractions
- Zoos and botanical gardens

Service - Other

- Business support
- Couriers
- Dry cleaning and laundry
- Engineering
- Fitness and recreation sports
- Janitorial services
- Motion picture and video production
- Surveying and mapping
- Television broadcasting
- Temporary staffing
- Theatre company
- Waste management

Markel Insurance Company

4600 Cox Road
Glen Allen, VA 23060
www.markelinsurance.com
800-431-1270

A.M. Best rating

A (Excellent)

Fitch rating

A (High)

Markel Insurance Company is a wholly owned subsidiary of Markel Corporation. We are admitted and licensed to underwrite property and casualty niche programs, accident and health (including sports liability and student accident), and equine insurance (including horse farms and riding/show animal clubs) in all states except Hawaii.

Markel Corporation

4521 Highwoods Parkway
Glen Allen, VA 23060
www.markelcorp.com
800-446-6671

Markel Corporation is an international property and casualty insurance holding company headquartered in Richmond, Virginia, that markets and underwrites specialty insurance products and programs to a variety of niche markets. Our specialty product focus and niche market strategy enable us to develop expertise and specialized market knowledge. We seek to differentiate ourselves from competitors by our expertise, service, continuity, and other value-based considerations.



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