

Markel Specialty Commercial

Markel's Specialty Commercial business unit specializes in providing admitted insurance products for a select set of markets. Our experienced underwriters understand the risks your clients face and can craft coverage to meet their unique needs.

Year after year, we:

- Retain over 90% of accounts
- Quote nearly 70% of complete submissions
- Bind nearly 60% of accounts quoted

Contact

Richmond, VA office

Markel

4600 Cox Road
Glen Allen, VA 23060
Phone: 800-431-1270
Fax: 804-965-1689
markelinsurance.com

Alameda, CA office

Markel

2490 Mariner Square Loop, Suite 210
Alameda, CA 94501
Phone: 800-966-6568
Fax: 510-465-2226
markelinsurance.com

Programs

- Camps and conference centers
- Social services
- Child care
- Private schools
- Dance and martial arts schools
- Gymnastics schools and all star cheer gyms
- Health/swim/racquet clubs
- Performing arts schools, community theatres
- Bed & breakfasts/inns
- Markel outdoors
- Museums, historic homes, and libraries

General coverages

- Property
- General liability
- Umbrella liability
- Auto
- Accident medical
- Crime
- Inland marine

Plus special program coverages

Camps and conference centers

Target classes

- Resident camps
- Day camps
- Religious camps
- Short-term camps
- Sports camps
- Residential conference facilities for meetings, training, educational, inspirational programs
- Travel/adventure camps

Ineligible classes

- Camps specifically for adjudicated youth
- Fitness/weight loss camps
- Adult athletic training facilities
- Campgrounds (KOA, RVs, tents)

Social services

Target classes

- Boys & Girls Clubs
- Camp Fire USA Councils
- Child welfare services
- Court-Appointed Special Advocates (CASAs)
- Community programs and recreation centers
- Counseling services and hotlines
- Developmentally disabled programs
- Family service agencies
- Food banks
- Foster family agencies
- Goodwill Industries/thrift stores
- Grant-making foundations
- Group homes
- Head Start programs
- Hearing/speech/occupational therapy
- Home companion care agencies

- Hospice care
- Jewish Community Centers (JCCs)
- Parenting education
- Prison families' support
- Reading programs
- Scouts
- Senior centers
- Sheltered/handicapped workshops
- Shelters
- Substance abuse recovery facilities
- United Way
- YMCAs/YWCAs
- Youth recreation programs
- and many others...*

Ineligible classes

- Adoption agencies
- Big Brothers Big Sisters
- Nursing homes and assisted living
- Urgent care medical facilities

Child care

Target classes

- Licensed child care centers
- Before- and after-school programs
- Head Start programs
- Nursery schools
- Preschools

Ineligible classes

- Drop-off facilities
- Temporary babysitting services
- Sick child facilities
- Overnight care facilities

Private schools

Target classes

- Private K-12
- Montessori
- Charter/independent
- Boarding
- Trade/vocational
- Reading/tutoring
- Distance learning
- Professional development

Ineligible classes

- Cosmetology
- Driving schools, flying schools
- Funeral director/embalming
- Healthcare practical application
- Heavy trades
- Massage therapy
- Military

Dance and martial arts schools

Target classes

- Dance schools of all types
- Martial arts schools

Ineligible classes

- Dance/social clubs
- Competition organizers or sponsors
- Schools with over 50% mixed martial arts
- Ring or cage fighting

Gymnastics schools and all star cheer gyms

Target classes

- USA Gymnastics (USAG) certified gymnastics schools
- Competitive cheerleading gyms that follow USASF rules

Ineligible classes

- Competition organizers or sponsors
- High school, college, adult, or community cheerleading teams
- Parkour, circus arts, trampoline-only schools

Health/swim/racquet clubs

Target classes

- Athletic clubs/fitness centers
- Racquet clubs
- Swim clubs
- Yoga and Pilates studios
- 24-hour/key clubs

Ineligible classes

- Large, full-service clubs
- Rehabilitation-oriented facilities

Performing arts schools, community theatres

Target classes

- Community theatre companies and comedy troupes
- Community dance troupes, musical groups, and orchestras
- Non-academic dance, music, performing arts, and theatre schools
- Dinner theatres

Ineligible classes

- Professional performing arts companies
- Production or entertainment companies
- Aerials performed
- Pyrotechnics

Bed & breakfasts/inns

Target classes

- Bed & Breakfasts with five or more rooms
- Inns with fewer than 25 rooms

Museums, historic homes, and libraries

Target classes

- Small- to mid-sized specialty museums
- Children's museums
- Nature centers and botanical gardens
- Historical societies
- Historic homes open to the public
- Private libraries
- Organizations that support the arts

Markel outdoors

Target classes

- Dude ranches
- Outfitters and guides
- Rod and gun clubs
- Fishing and hunting lodges/plantations
- Fly fishing clubs

Coverage highlights

- Commercial package policy
- Monoline GL
- Commercial auto
- Equipment breakdown
- Broadened enhancement form
- Commercial excess/umbrella liability

Coverage availability varies by state.

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4600 Cox Road
Glen Allen, VA 23060
markelinsurance.com
800-431-1270

A.M. Best rating

A (Excellent)

Fitch rating

A (High)

Markel Insurance Company is a wholly owned subsidiary of Markel Corporation. We are admitted and licensed to underwrite property and casualty niche programs, accident and health (including sports liability and student accident), and equine insurance (including horse farms and riding/show animal clubs) in all states except Hawaii.

Markel Corporation

4521 Highwoods Parkway
Glen Allen, VA 23060
markelcorp.com
800-446-6671

Markel Corporation is an international property and casualty insurance holding company headquartered in Richmond, Virginia, that markets and underwrites specialty insurance products and programs to a variety of niche markets. Our specialty product focus and niche market strategy enable us to develop expertise and specialized market knowledge. We seek to differentiate ourselves from competitors by our expertise, service, continuity, and other value-based considerations.

