

Markel Specialty

4600 Cox Road, Glen Allen, VA 23060 • (800) 431-1270

markelinsurance.com

Specialty Commercial

markelinsurance.com

Property and casualty insurance for the following niches (not including workers' compensation):

- Amateur and youth sports
- B&Bs, inns
- Camps
- Child welfare organizations
- Commercial equine liability
- Commercial farm and ranch packages
- Dance schools
- Developmentally disabled programs
- Dude ranches
- Farrier liability
- Fishing and hunting lodges plantations
- Fly fishing clubs
- Foster family agencies
- Gymnastics and cheerleading schools
- Home companion care
- Horse association/club liability
- Martial arts schools
- Mental health
- Museums, historic homes, arts organizations
- Nature centers
- Outfitters and guides
- Performing arts groups
- Private horse owner liability
- Recyclers
- Riding instructor and trainer liability
- Rod and gun clubs
- Show animal club liability
- Social services
- Sustainable farm
- Swim and racquet clubs
- Temporary staffing
- Tourist caves and caverns

FirstComp

firstcomp.com

Workers' compensation insurance for small-to-medium size businesses; available in 33 states

Separate appointment required.

THOMCO

thomcoins.com

Property and casualty insurance for the following niches:

- Adult day care
- Ambulances
- Charter schools
- Child care centers
- Event planners
- Head Start programs
- Health clubs
- Home health and hospice
- Hospital fleets
- Independent schools
- In-home child care
- Medical testing labs
- Para-transit
- Party rental operators
- Personal care homes
- Pest control
- Private and professional schools
- Senior living
- Spas
- Tanning salons
- Yoga and Pilates studios

Separate appointment required.

Markel Cambridge Alliance

markelcambridge.com

Errors & Omissions insurance for investment advisors on a surplus lines basis

Separate appointment required.

Markel Programs

markelprograms.com

General agent program facility for admitted and non-admitted property & casualty

Programs available to agents:

- Commercial real estate E&O
- Fidelity/commercial crime
- Independent mobile food vendors
- Nurseries and garden centers
- Towing contractors

Accident & Health

markelAH.com

- Sports teams, leagues, facilities, national governing bodies
 - General liability, participant accident
- School districts and private schools
 - K-12 accident coverage
 - Catastrophic accident coverage
- Employers
 - Stop loss insurance
 - Limited med coverage
- Parents and schools
 - Tuition refund
- Groups, clubs, nonprofits
 - Special risk accident
- Individuals
 - Short-term medical
 - Comprehensive accident

Specialty Business

- Fine arts
- Public entities
- Railroads – first and third party

Markel American Insurance Company

markelamerican.com

markelinsuresfun.com

markeleventinsurance.com

Marine

- High performance boats
- Charter boats
- Rental boats
- Artisan boats
- Small boats
- Yachts

Recreational vehicle

- Motorcycles
- ATVs
- Snowmobiles
- Collector vehicles
- Rental RVs

Property

- Dwellings
- Excess flood
- Mobile homes
- Non-standard homeowners
- Renter's protection

Event/wedding

- Event cancellation and liability

Other

- Deductible reimbursement



Markel

4521 Highwoods Parkway, Glen Allen, VA 23060 • (800) 446-6671

markelcorp.com

Markel Wholesale

Northeast Region

Red Bank, NJ

Southeast Region

Richmond, VA

Midwest Region

Deerfield, IL

Mid South Region

Dallas, TX

West Region

Woodland Hills, CA
Scottsdale, AZ

- Architects and engineers
- Brokerage casualty
- Brokerage property
- Builder's risk
- CAT property
- Contractor's P&C
- Data privacy and security
- Environmental liability
- EPLI
- Excess and umbrella
- Information technology E&O
- Inland marine
- Insurance agents and brokers
- Lawyers
- Medical malpractice
- Miscellaneous E&O
- Nonprofit D&O
- Ocean marine
- OUTBREAK® Extra Expense
- Products liability
- Special transportation
- Specified medical
- Taxicab liability
- Tenant discrimination

Contact your preferred wholesaler for access to these Markel products.

Markel Specialty

Niche markets

See back for niches and products.

Specialty Commercial

Richmond, VA
Alameda, CA
Burlington, VT

FirstComp

Omaha, NE
Henderson, NV
Tampa, FL
Warwick, RI

THOMCO

Kennesaw, GA
Kansas City, MO
Denver, CO

Markel Programs

Richmond, VA

Accident & Health

Richmond, VA

Personal lines

Markel American Insurance Company

Pewaukee, WI

Marine

- High performance boats
- Charter/rental boats
- Artisan boats
- Small boats
- Yachts

Recreational Vehicle

- Motorcycles
- ATVs
- Collector vehicles
- Rental RVs
- Snowmobiles

Property

- Dwellings
- Excess flood
- Mobile homes
- Non-standard homeowners
- Renter's protection
- Supplemental natural disaster

Event/Wedding

- Event cancellation and liability

Markel International

UK Locations

- London
- Birmingham
- Bristol
- Cambridge
- Glasgow
- Leeds
- Manchester
- Reigate

Toronto

Montreal

Singapore

Stockholm

Madrid

Barcelona

Rotterdam

Hong Kong

Distributed through Lloyd's brokers, provincial brokers, U.S. coverholders

- Marine and energy
- MGA
- Equine and livestock
- Professional liability
- Retail
- Specialty
- Trade credit

Specialty insurance for specialty producers



Rated "A Excellent" in Category XIII
by A.M. Best Company

