



# Cranes - Mobile/Boom Trucks

Since 2005, Markel has partnered with J.C. Stevens Inc. (JCS), a leader in the small crane industry. Small crane operations represent a very specialized market with unique needs for insurance coverage. Without the expertise of a knowledgeable advisor, companies can carry exposures that are potentially detrimental to the continued success of their business. Together, Markel and JCS bring the experience required to address this specialty market.

## Underwriting Appetite

- Crane rentals, with and without operators
- Crane operations not covered by the general liability policies of general contractors, tree arborists, and towing companies
- Small cranes that lift:
  - Signs
  - Trusses
  - HVAC units
  - Building materials
  - And more!

## Ineligible Classes

- Tower cranes
- Demolition
- Offshore
- Hazardous material handling
- Tunnel or subway construction

## Program Coverage Features

- Over-the-road liability coverage by motor vehicle laws endorsement on the GL, or an auto policy for those states requiring separate auto coverage
- \$1 million limits with up to \$5 million excess liability
- Blanket additional insured forms available
- Primary non-contributory wording available
- Waiver of subrogation form
- Affordable financing
- Quick turn-around service

*Coverage is also available through an excess and surplus subsidiary of Markel Corporation.*

## Applications

- Available at [www.markelinsurance.com](http://www.markelinsurance.com)
- Send completed applications to:

### Markel Insurance Company

Attn: Frank Noyes  
*Executive Underwriter*  
[fnoyes@markelcorp.com](mailto:fnoyes@markelcorp.com)

Phone: 804-565-1980

Fax: 804-565-1901

### J.C. Stevens, Inc.

Attn: Megan Rose  
*Program Manager*  
[mrose@jcstevensinc.com](mailto:mrose@jcstevensinc.com)

Phone: 215-368-2900

Fax: 215-368-6023